

Setaram to Distribute MicroCal Ultrasensitive Calorimeters

MicroCal, LLC and Setaram are very pleased to announce a new business partnership which is aimed to enhance the levels of sales and support of MicroCal products across Europe.

From January 1st, 2008 Setaram will become the exclusive distributor of MicroCal's range of Ultrasensitive Calorimeters in France, Spain, Portugal, Italy, Greece, Turkey and the countries of Eastern Europe up to the Baltic States.

Tim Flanagan, VP-Europe for MicroCal, said "In consolidating our distribution network, we aim to improve our service to our customers across Europe by partnering with a highly experienced and dedicated company in thermal analysis and calorimetry who have a proven track record."

Gilles Widawski, President of Setaram said "MicroCal has a unique product offering which complements our existing portfolio of calorimeters very well. We are proud to propose to our life science customers the most advanced solution for binding, stability and kinetics studies. They will benefit from the latest innovation in the field of ultrasensitive calorimetry, such as the iTC₂₀₀, the world's fastest isothermal titration calorimeter, also soon available in a high throughput version."

MicroCal will continue to invest in the sales and support of customers from its European base in Milton Keynes, UK. With a dedicated sales team, service engineers and applications scientists, MicroCal will maintain a strong presence in the UK, Ireland, Germany, Austria, Switzerland, Belgium, Netherlands and Scandinavia.

MicroCal (Northampton, MA) develops and manufactures the most sensitive and reliable microcalorimeters available, primarily for use in the life sciences. With unsurpassed technical and applications support, we have been the world leader for thirty years.

SETARAM Instrumentation (Caluire, France) is a leading manufacturer and supplier of high-performance thermal analyzers and calorimeters for challenging applications such as Pharmaceuticals, Life Science, Materials, Energy, Process Safety.

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